BRIEF STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE 2st QUARTER OF THE FISCAL YEAR ENDED MARCH 2025

Balance Sheet, Income & Cash flow Statements

This is an English translation of summarized consolidated financial results prepared for the convenience of non-resident shareholders. Should there be any inconsistency between the translation and the official Japanese text, the latter shall prevail.

We will post the full version as soon as it is available.

November 14, 2024

Faith, Inc. (Stock code 4295, TSE Standard section) (URL https://www.faith.co.jp/)
Period: from April 1, 2024 to September 30, 2024

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1 Consolidated Financial Statements and Main Explanatory Notes (1) Consolidated Balance Sheet

	(Thousands of yen)	
	As of March 31, 2024	As of September 30, 2024
Assets		
Current assets		
Cash and deposits	9, 808, 298	9, 490, 545
Notes receivable - trade	5, 831	4, 470
Accounts receivable - trade	2, 360, 257	1, 684, 871
Contract assets	120	140
Securities	214, 953	213, 479
Merchandise and finished goods	287, 356	321, 528
Work in process	562, 519	717, 154
Raw materials and supplies	44, 505	43, 798
Income taxes refund receivable	405	14
0ther	1, 178, 706	889, 486
Allowance for doubtful accounts	△20, 364	$\triangle 21,324$
Total current assets	14, 442, 592	13, 344, 165
Non-current assets		
Property, plant and equipment	3, 494, 199	3, 479, 705
Intangible assets		
Goodwill	1, 028, 423	968, 044
Other	263, 053	254, 018
Total intangible assets	1, 291, 477	1, 222, 062
Investments and other assets		
Investment securities	2, 168, 088	2, 372, 594
Deferred tax assets	70, 091	135, 87
0ther	546, 213	347, 59
Allowance for doubtful accounts	△109, 238	△110, 514
Total investments and other assets	2, 675, 154	2, 745, 550
Total non-current assets	7, 460, 831	7, 447, 319
Total assets	21, 903, 424	20, 791, 484
Liabilities		
Current liabilities		
Notes and accounts payable - trade	1, 107, 266	810, 460
Short-term borrowings	385, 002	239, 171
Current portion of long-term borrowings	433, 200	408, 200
Accounts payable - other	801, 762	774, 069
Accrued expenses	3, 008, 212	2, 944, 26
Income taxes payable	83, 716	48, 49
Provision for bonuses	274, 752	194, 679
Provision for business restructuring	68, 162	_
Contract liabilities	32, 651	26, 36
Other	1, 087, 841	971, 44
Total current liabilities	7, 282, 567	6, 417, 149
Non-current liabilities		
Long-term borrowings	491, 600	300, 000
Retirement benefit liability	450, 133	416, 962
Provision for share awards for directors	07, 170	
(and other officers)	37, 479	35, 01
Asset retirement obligations	39, 383	39, 38
Deferred tax liabilities	324, 855	517, 817
Other	3, 271	2, 39'
Total non-current liabilities	1, 346, 723	1, 311, 572
Total liabilities	8, 629, 291	7, 728, 72

	As of March 31, 2024	As of September 30, 2024
Net assets		
Shareholders' equity		
Share capital	3, 218, 000	3, 218, 000
Capital surplus	2, 840, 416	2, 840, 392
Retained earnings	8, 644, 481	8, 298, 243
Treasury shares	△2, 414, 684	$\triangle 2, 402, 551$
Total shareholders' equity	12, 288, 213	11, 954, 085
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	959, 469	1, 085, 052
Foreign currency translation adjustment	△8, 877	△8, 867
Remeasurements of defined benefit plans	35, 327	32, 493
Total accumulated other comprehensive income	985, 919	1, 108, 678
Non-controlling interests		
Total net assets	13, 274, 133	13, 062, 763
Total liabilities and net assets	21, 903, 424	20, 791, 484

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income (Consolidated Statement of Income)

(Thousands of yen) Six months ended Six months ended September 30, 2023 September 30, 2024 Net sales 6, 773, 515 6, 988, 194 Cost of sales 4, 223, 301 4, 404, 581 2, 550, 213 2, 583, 613 Gross profit Selling, general and administrative expenses **2**, 879, 608 ***** 2, 719, 311 Operating loss △329, 394 $\triangle 135,698$ Non-operating income Interest income 57 2,537 Dividend income 3,798 4,716 Interest on securities 252 301 Share of profit of entities accounted for using 28, 231 equity method Gain on investments in investment partnerships 5,067 5, 577 Foreign exchange gains 1, 122 Subsidy income 414 Gain on reversal of reserve for directors' 6,853 stock benefits Miscellaneous income 20, 958 12,042 Total non-operating income 39, 442 52, 488 Non-operating expenses Interest expenses 4,536 3,450 Share of loss of entities accounted for using 37, 572 equity method 6,003 3,799 Loss on investments in investment partnerships Foreign exchange losses 818 Loss on valuation of securities 6,738 958 11, 155 Settlement payments 6,534 2,036 Miscellaneous expenses 11,063 72,540 Total non-operating expenses Ordinary loss △362, 492 △94, 273 Extraordinary income Gain on sale of non-current assets 949 Total extraordinary income 949 Extraordinary losses Loss on disposal of non-current assets 164 1,784 Loss on valuation of investment securities 90, 323 Business restructuring expenses Total extraordinary losses 1,784 90, 488 Loss before income taxes △364, 277 △183, 812 Income taxes - current 33, 475 36, 797 Income taxes - deferred △37, 356 73, 511 △290, 799 Loss △363, 717 Loss attributable to owners of parent △363, 717 △290, 799

(Consolidated Statement of Comprehensive Income)

		(Thousands of yen)
	Six months ended September 30, 2023	Six months ended September 30, 2024
Loss	△363, 717	△290, 799
Other comprehensive income		
Valuation difference on available-for-sale securities	△684, 966	125, 583
Foreign currency translation adjustment	8	9
Remeasurements of defined benefit plans, net of tax	\triangle 20, 292	$\triangle 2,833$
Total other comprehensive income	△705, 250	122, 758
Comprehensive income	△1, 068, 968	△168, 041
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	△1, 068, 968	△168, 041
Comprehensive income attributable to non-controlling interests	_	_

(3) Consolidated Statement of Cash Flows

	Six months ended September 30, 2023	Six months ended September 30, 2024
Cash flows from operating activities		
Loss before income taxes	△364, 277	△183, 812
Depreciation	88, 846	89, 058
Amortization of goodwill	60, 378	60, 378
Business restructuring expenses	_	90, 323
Increase (decrease) in allowance for doubtful accounts	14, 483	2, 235
Increase (decrease) in provision for bonuses	△57 , 858	△80, 073
Increase (decrease) in provision for business restructuring	_	△68, 162
Increase (decrease) in retirement benefit liability	△15, 041	△33, 171
Increase (decrease) in provision for share awards for directors (and other officers)	$\triangle 12,345$	△2, 468
Interest and dividend income	△4, 773	△6, 335
Loss (gain) on valuation of securities	6, 738	958
Interest income on securities	△252	△301
Interest expenses	4, 536	3, 450
Subsidy income	$\triangle 414$	_
Share of loss (profit) of entities accounted for using equity method	37, 572	△28, 231
Loss (gain) on investments in investment partnerships	935	△1,778
Loss (gain) on valuation of investment securities	1,784	_
Loss (gain) on disposal of non-current assets	_	164
Decrease (increase) in trade receivables	153, 015	724, 087
Decrease (increase) in inventories	12, 707	△188, 119
Increase (decrease) in trade payables	10, 606	△296, 805
Other, net	6, 437	△155, 306
Subtotal	△56, 921	△73, 908
Subsidies received	414	
Interest and dividends received	5, 026	6, 637
Interest paid	△4, 686	△3, 572
Income taxes refund	135, 743	405
Income taxes paid	△24, 995	△68, 710
Net cash provided by (used in) operating activities	54, 579	△139, 148

	Six months ended September 30, 2023	Six months ended September 30, 2024
Cash flows from investing activities		
Purchase of property, plant and equipment	\triangle 25, 579	△46 , 462
Proceeds from sale of property, plant and	_	1, 590
equipment		1, 590
Purchase of software	△36, 990	△25, 996
Purchase of investment securities	_	△10, 000
Loan advances	_	△30, 000
Proceeds from distributions from investment	902	6, 457
partnerships		
Proceeds from collection of loans receivable	347	275, 520
Proceeds from refund of leasehold deposits	-	220
Other, net	55, 255	55, 528
Net cash provided by (used in) investing activities	$\triangle 6,065$	226, 859
Cash flows from financing activities		
Net increase (decrease) in short-term		
borrowings	_	$\triangle 145, 831$
Repayments of long-term borrowings	△278, 750	△216, 600
Purchase of treasury shares	△244	△178
Proceeds from disposal of treasury shares	8, 196	12, 288
Dividends paid	△55 , 134	△55 , 151
Net cash provided by (used in) financing activities	△325, 932	△405, 472
Effect of exchange rate change on cash and cash equivalents	8	9
Net increase (decrease) in cash and cash equivalents	△277, 410	△317, 752
Cash and cash equivalents at beginning of period	10, 973, 997	9, 758, 276
Cash and cash equivalents at end of period	* 10, 696, 586	* 9, 440, 523